

Matt Sievering

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CHIEF EXECUTIVE OFFICER | REAL ESTATE TECHNOLOGY | INSTITUTIONAL INVESTMENT

Vision-driven global real estate and private equity executive with 15+ years of leadership experience scaling multi-billion-dollar portfolios and transforming data-driven investment platforms. Recognized for disciplined capital allocation, digital strategy execution, and institutional stakeholder alignment across complex market cycles.

Experienced leading organizations positioned at the intersection of **commercial real estate, analytics, and marketplace technology**—core to CoStar Group’s mission to digitize the real estate industry.

VALUE CREATION HIGHLIGHTS

- Directed **\$19B+** in transaction volume across acquisitions, recapitalizations, and strategic dispositions.
- Led portfolio growth exceeding **\$65B AUM** across diversified CRE sectors.
- Delivered consistent above-benchmark IRR through disciplined underwriting and asset optimization.
- Built and led cross-functional teams of 1,800+ professionals across investment, technology, and operations.
- Established long-term institutional capital partnerships including pension, sovereign wealth, and REIT investors.

EXECUTIVE LEADERSHIP EXPERIENCE

Senior Managing Director / Partner / COO

The Zillow Group | 2020 - 2025

- Set enterprise investment strategy across office, multifamily, industrial, and mixed-use assets in major U.S. and international markets.
- Led platform modernization initiatives integrating advanced analytics, digital asset management, and market intelligence.
- Reported directly to executive committee and institutional boards on portfolio risk, capital deployment, and growth strategy.
- Executed M&A initiatives designed to expand data capabilities and enhance operational scalability.

Vice President / Director – Real Estate Investments

CREXi | 2010- 2020

Originated and executed large-scale commercial acquisitions across gateway and growth markets.

- Directed underwriting, financial modeling, and capital structuring for multiple institutional funds.
- Increased NOI through operational improvements and lease optimization strategies.
- Protected non-performing notes and assets in emerging markets following the Great Financial Crisis.

STRATEGIC CEO CAPABILITIES

- Enterprise growth, platform expansion, and global operations leadership across complex real estate and technology environments
- Monetization of data, analytics, and digital marketplace ecosystems to drive scalable revenue
- Institutional capital market's ability, investor relations leadership, and disciplined M&A execution
- Strong governance, executive board engagement, and public company leadership with workforce scaling experience

EDUCATION

Juris Doctor (J.D.) - Columbia Law School

MBA - Yale School of Management

BS, Economics - Yale University

BOARD & INDUSTRY ENGAGEMENT

- Zillow Premier Agent Advisory Board – Board member (2017 – current)
- Urban Land Institute (ULI) - Board Member (2021 – current)
- National Association of Real Estate Investment Managers – Board Member (2019 – current)
- National Association of REALTORS® - Board member (1998 – current)

EXECUTIVE IMPACT STATEMENT

Leadership philosophy centers on disciplined capital deployment, operational excellence, and strategic investment in real estate technology to maximize portfolio performance.

Aligns asset strategy with market analytics, tenant demand, and digital platform innovation to strengthen competitive positioning, scale institutional partnerships, and deliver consistent, long-term value creation for shareholders across diverse commercial property sectors.